

Vail Valley | # Of Units Sold -and- Dollar Volume

YTD AUG. 18 2018 vs. YTD AUG. 18 2019

| AREA   | 2018       | average |         | total \$<br>volume* | 2019       | average |         | total \$<br>volume* |
|--|------------|---------|---------|---------------------|------------|---------|---------|---------------------|
|  |            | SqFt    | price   |                     |            | SqFt    | price   |                     |
| <b>BEAVER CREEK RESORT</b>                       |            |         |         |                     |            |         |         |                     |
| Beaver Creek                                     | 77         | 3051    | \$2.442 | \$188.076           | 63         | 2220    | \$1.701 | \$107.186           |
| Bachelor Gulch                                   | 9          | 2650    | \$2.291 | \$20.625            | 15         | 2094    | \$2.908 | \$43.620**          |
| Arrowhead  | 18         | 2639    | \$1.525 | \$27.467            | 33         | 3189    | \$1.982 | \$65.436            |
| <b>TOTAL</b>                                     | <b>104</b> |         |         |                     | <b>111</b> |         |         |                     |
| <b>VAIL &amp; LIONSHEAD VILLAGES</b>             |            |         |         |                     |            |         |         |                     |
| VAIL & LIONSHEAD VILLAGES                        | 66         | 1954    | \$3.500 | \$250.849           | 48         | 1670    | \$2.879 | \$154.357           |
| <b>TOWN OF VAIL</b>                              |            |         |         |                     |            |         |         |                     |
| TOWN OF VAIL                                     | 108        | 2315    | \$1.642 | \$177.390           | 115        | 2033    | \$1.488 | \$187.210           |
| <b>MID VALLEY</b>                                |            |         |         |                     |            |         |         |                     |
| MID VALLEY                                       | 251        | 1878    | \$675K  | \$169.643           | 226        | 1937    | \$743K  | \$168.126           |
| <b>MTN STAR, LAKE CREEK &amp; ALL CORDILLERA</b> |            |         |         |                     |            |         |         |                     |
| MTN STAR, LAKE CREEK & ALL CORDILLERA            | 22         | 5130    | \$1.797 | \$39.549            | 46         | 5389    | \$2.572 | \$118.313           |
| <b>DOWN VALLEY</b>                               |            |         |         |                     |            |         |         |                     |
| DOWN VALLEY                                      | 197        | 2487    | \$583K  | \$114.874           | 196        | 2213    | \$573K  | \$112.332           |
| <b>TOTAL</b>                                     | <b>748</b> |         |         | <b>\$988.476</b>    | <b>742</b> |         |         | <b>\$956.583</b>    |

MID VALLEY = Minturn to Edwards | DOWN VALLEY = Wolcott to Gypsum | rural Eagle County is excluded

Residential only. Source: Vail Board of Realtors MLS. Tabulated by Scott Bandoni

\* in millions    \*\* two sales occurred totaling \$17M+

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